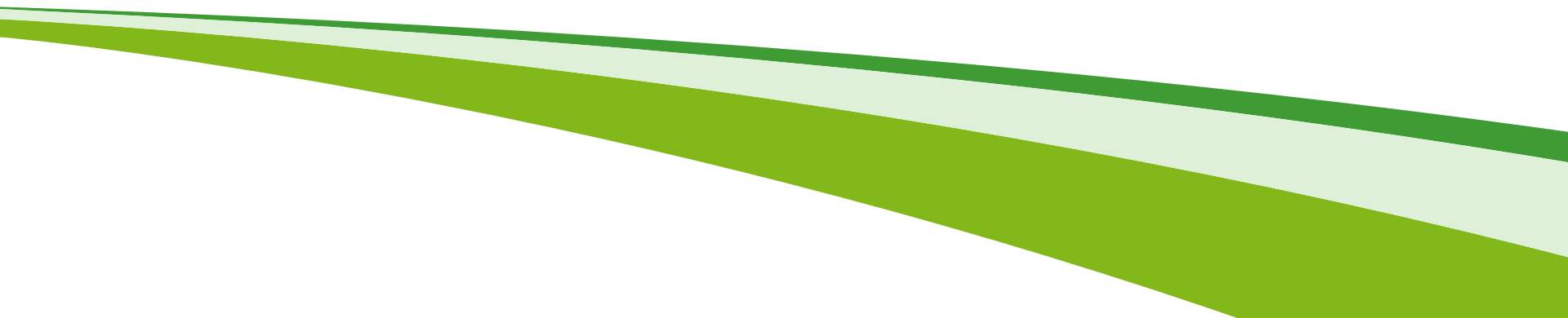




2016 Third Quarter Earnings

November 2016



Disclaimer

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Statements of Comprehensive Income – 3Q 2016

(NT\$ million)	3Q16		2Q16		QoQ Change	3Q15		YoY Change
Revenue	58,593	100.0%	56,162	100.0%	4.3%	67,239	100.0%	-12.9%
Realized Gross Profit	5,577	9.5%	5,400	9.6%	3.3%	5,470	8.1%	2.0%
Operating Expenses	5,138	8.8%	5,724	10.2%	-10.2%	6,336	9.4%	-18.9%
Operating Income	471	0.8%	-279	-0.5%	-	-704	-1.0%	-
Non-Operating Income	(111)	-0.2%	1,054	1.9%	-	1,032	1.5%	-
Profit Before Tax	360	0.6%	775	1.4%	-53.5%	327	0.5%	10.0%
Profit After Tax	249	0.4%	538	1.0%	-53.8%	191	0.3%	30.3%
EPS (NT\$)	0.08	0.0%	0.18			0.06		

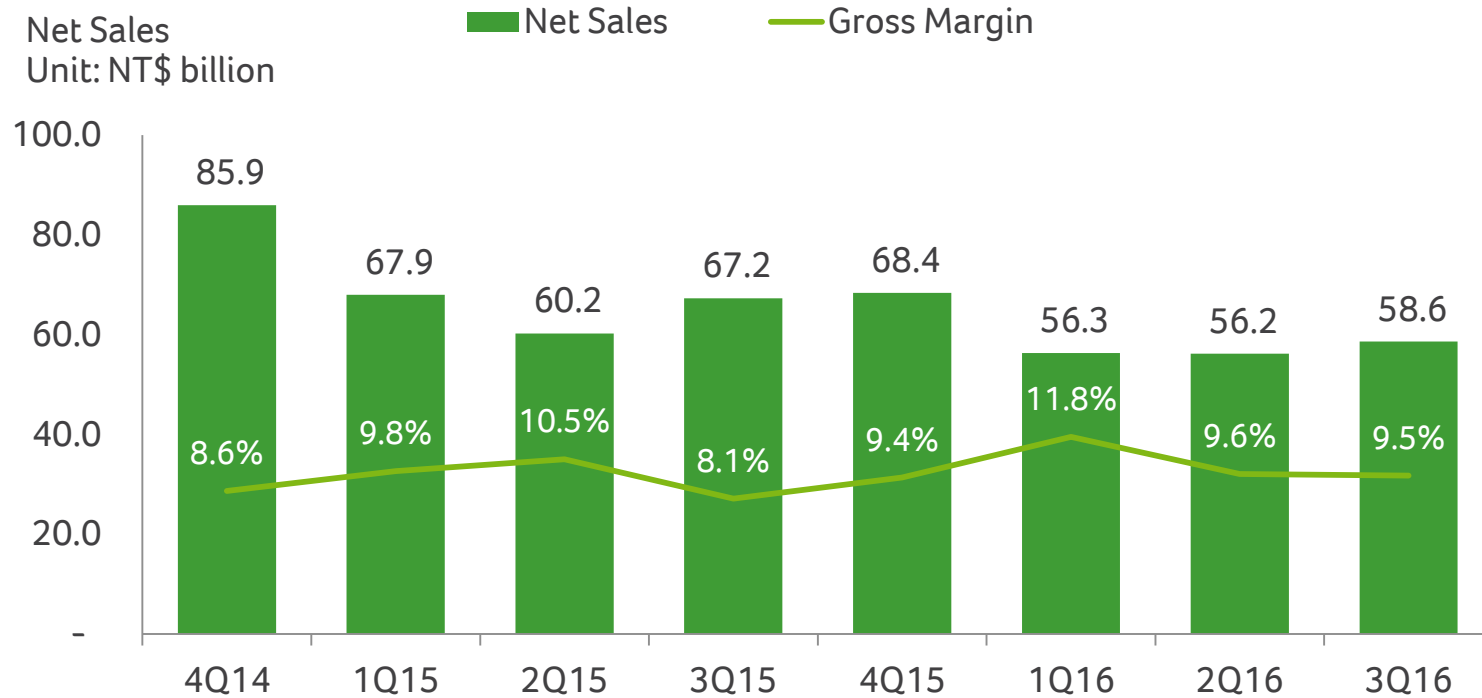
Note: Realized Gross Profit includes warranty

Statements of Comprehensive Income – First 9M 2016

(NT\$ million)	First 9 month 2016		First 9 month 2015		YoY Change
Revenue	171,070	100.0%	195,392	100.0%	-12.4%
Realized Gross Profit	17,649	10.3%	18,452	9.4%	-4.4%
Operating Expenses	16,780	9.8%	18,205	9.3%	-7.8%
Operating Income	1,059	0.6%	490	0.3%	116.3%
Non-Operating Income	153	0.1%	206	0.1%	-25.6%
Profit Before Tax	1,212	0.7%	695	0.4%	74.3%
Profit After Tax	833	0.5%	367	0.2%	127.3%
EPS (NT\$)	0.28		0.12		

Note: Realized Gross Profit includes warranty

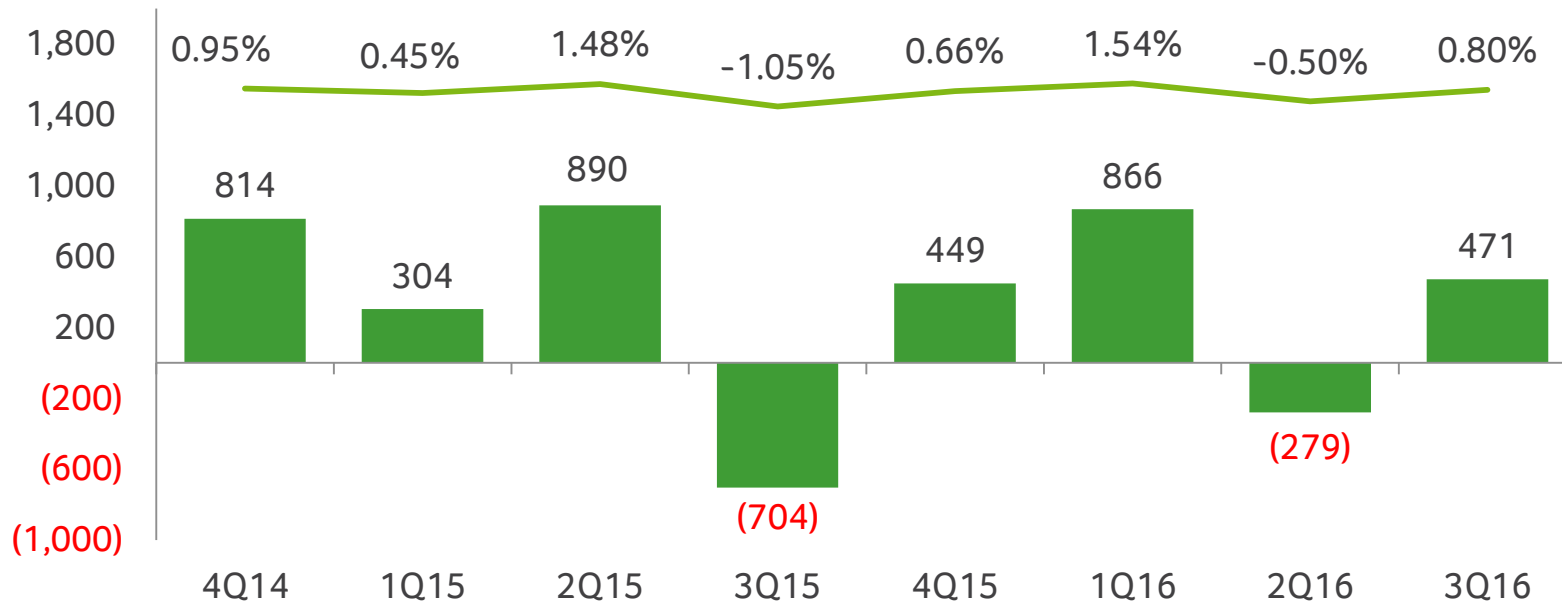
Net Sales and Gross Margin Trend



Operating Income and Operating Margin Trend

Operating Income
Unit: NT\$ million

■ Operating Income — Operating Margin



Consolidated Balance Sheet

(NT\$ million)	Sep-16		Jun-16		Jun-15	
Cash and cash equivalents	36,622	23%	41,667	26%	36,375	21%
Notes & Accounts receivable	44,230	28%	42,389	27%	57,778	33%
Inventories	32,155	21%	29,589	19%	37,327	21%
Long-term Investment	4,515	3%	4,126	3%	3,148	2%
Property, plant and equipment	4,444	3%	4,597	3%	4,904	3%
Intangible asset	24,714	16%	25,577	16%	26,985	15%
Others	4,306	3%	4,325	3%	4,019	2%
Total Assets	156,385	100%	157,770	100%	176,441	100%
Short-term loan	290	0%	20	0%	10,037	6%
Notes & Accounts payable	37,785	24%	35,687	23%	42,275	24%
Total Current Liabilities	84,511	54%	84,568	54%	105,375	60%
Long-term loan	6,000	4%	6,000	4%	1,800	1%
Total Liabilities	93,793	60%	93,870	59%	110,294	63%
Total Shareholders' Equity*	62,592	40%	63,901	41%	66,147	37%

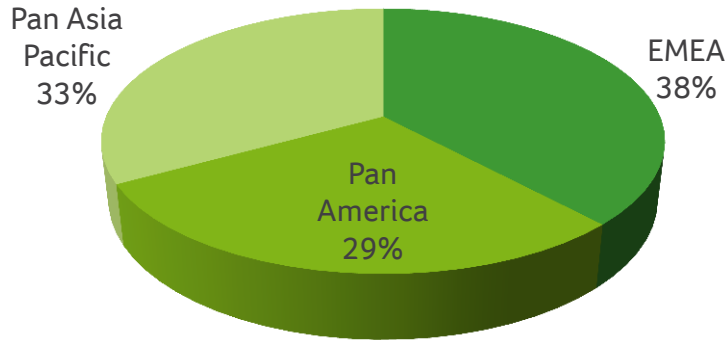
Notes:

1. Total outstanding common shares: 3,034,256,538 shares; Book value per share NT\$ 20.6
2. Total Shareholders' Equity includes Non-Controlling Interests

Quarterly Revenue Breakdown by Geography

IT Hardware Product in Q3 2016

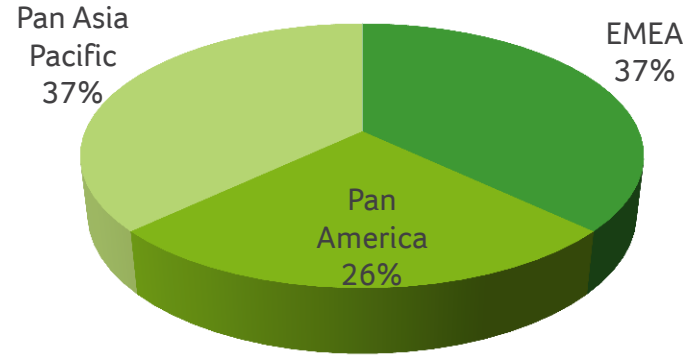
■ EMEA ■ Pan America ■ Pan Asia Pacific



NT\$ 55,239 Million

IT Hardware Product in Q3 2015

■ EMEA ■ Pan America ■ Pan Asia Pacific



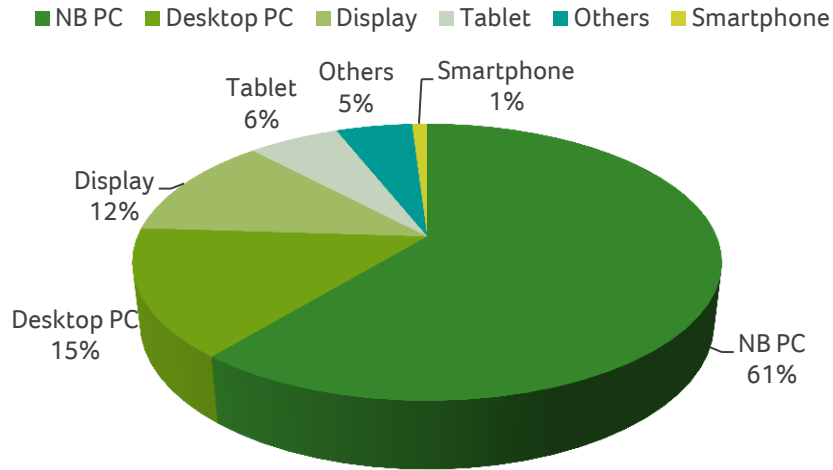
NT\$ 63,896 Million

Notes:

1. Pan Asia Pacific includes Asia Pacific, Japan, Taiwan, Hong Kong, and Mainland China.
2. EMEA includes Europe, Middle East and Africa

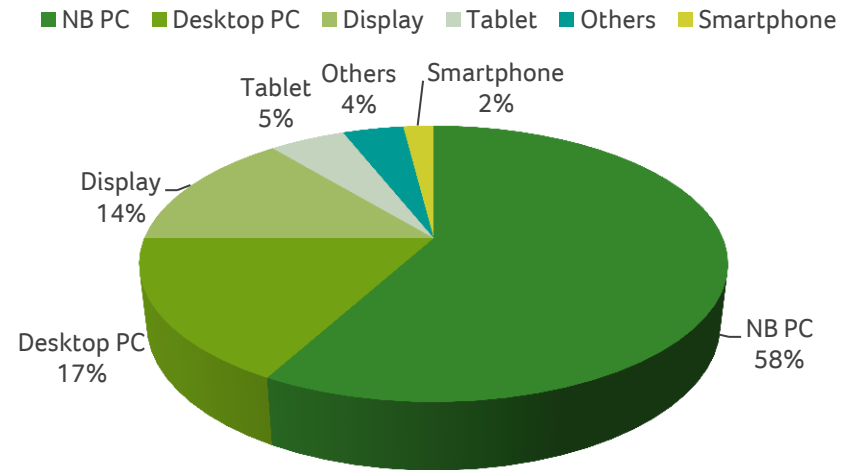
Quarterly Revenue Breakdown by Application

IT Hardware Product in Q3 2016



NT\$ 55,239 Million

IT Hardware Product in Q3 2015



NT\$ 63,896 Million

Notes:

1. Desktop PC excludes displays
2. Display includes desktop monitor and projector
3. Others include servers and accessories



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